

Robust 1Q; strong momentum to continue across verticals

Auto & Auto Ancillaries ▶ Result Update ▶ August 16, 2026

CMP (Rs): 720 | TP (Rs): 850

Minda Corp (MDA) clocked a robust 1Q, with revenue growth accelerating to 33% yoy (3QFY26/4QFY6: 24%/29% yoy; 6-7% above our/street estimates), led by robust performance across verticals. EBITDA rose 35% yoy, with EBITDAM down 40bps qoq to 11.5% (ahead of our/street estimates: 11-11.2%), aided by 70bps gross margin expansion. MDA highlighted robust demand across segments/verticals and expects the current momentum to continue in 9MFY27 and FY28, driven by wiring harness (premiumization and HV cables driving kit value) Instrument Clusters (multiple TFT cluster orders across PVs/CVs/2Ws entering SOP over coming quarters), and Die Casting (export-focused Pune plant ramp-up). Flash Electronics revenue rose 43% yoy, driven by new product launches, entry into new segments, and higher share with existing customers; MDA is confident of strong 20-24% growth with 16-17% EBITDAM in the longer term. MDA also highlighted back-to-back pricing arrangements with OEMs (1-2 quarter lag), which should deliver 11.5-12% EBITDAM over 9MFY27. MDA reiterated its Vision 2030 (Rs175bn group revenue) and is confident of achieving it. We raise FY27E/28E EPS by 3-5% to reflect stronger-than-expected revenue and margin performance, lift our TP by ~10% to Rs850 from Rs775, based on 33x Jun-28E PER, and maintain BUY.

Strong topline print; margin hit curtailed by stable gross margins

Minda clocked its highest-ever consol revenue at Rs.18.5bn, up 33% yoy (vs Emkay: 17.2bn), led by strong growth in wiring harness, vehicle access, and instrument clusters, coupled with continued focus on product premiumization. EBITDA came in at Rs2.1bn (up 35% yoy/4% qoq), with EBITDAM down only 40bps qoq to 11.5% (ahead of Emkay estimates of 11%) owing to better gross margin. APAT stood at Rs823mn (up 26% yoy).

Earnings call KTAs

1) Growth was supported by robust auto volumes, higher share of business with existing customers, new customer additions, premiumization, and exports, with the management expecting demand momentum to sustain across ICE/EV and domestic/export markets. 2) The company added ~Rs25bn of lifetime orders in 1QFY27, providing strong revenue visibility, while wiring harness, clusters, and vehicle access revenues grew ~42%, ~42%, and ~45% yoy, respectively. 3) Minda VAST grew 22% yoy, with EBITDA margin improving to 8.4%, and helped increase PV contribution to ~19%; the management sees further PV content gains from sunroofs, power tailgates, HV harnesses, EV die-castings, clusters, and electronics. 4) Flash Electronics reported 42% yoy revenue growth, led by ~90% growth in EV revenues, which now contribute ~30% of Flash revenue, while the company targets 20-24% growth and 16-17% long-term EBITDA margins. 5) MDA expects consolidated EBITDA margin at 11.5-12% in FY27, with commodity pass-throughs and operating leverage providing support, and targets 12.5% by FY30. 6) FY27 capex is guided at ~Rs4bn, with group utilization at ~77-80% and capacity additions underway. 7) New initiatives including Turntide motor controllers, sunroofs, and switches are progressing, while cross-selling between Minda and Flash is gaining traction. 8) The management remains confident of achieving Rs175bn revenue by FY30, supported by organic growth, premiumization, exports, new products/JVs, and inorganic opportunities.

Minda Corporation: Financial Snapshot (Consolidated)

Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Revenue	50,560	61,853	76,532	88,300	102,221
EBITDA	5,746	7,211	8,954	10,508	12,166
Adj. PAT	2,552	3,596	4,695	5,968	7,200
Adj. EPS (Rs)	10.7	15.0	19.0	24.2	29.2
EBITDA margin (%)	11.4	11.7	11.7	11.9	11.9
EBITDA growth (%)	11.7	25.5	24.2	17.3	15.8
Adj. EPS growth (%)	12.3	41.0	26.5	27.1	20.6
RoE (%)	12.2	14.8	15.6	16.3	16.8
RoIC (%)	12.5	15.3	18.0	19.3	21.5
P/E (x)	67.5	47.9	37.8	29.8	24.7
EV/EBITDA (x)	32.6	25.7	21.0	17.7	13.4
P/B (x)	7.8	6.5	5.2	4.5	3.9
FCFF yield (%)	1.1	1.7	1.3	2.3	3.8

Source: Company, Emkay Research

Target Price – 12M	Jun-27
Change in TP (%)	9.7
Current Reco.	BUY
Previous Reco.	BUY
Upside/(Downside) (%)	18.1

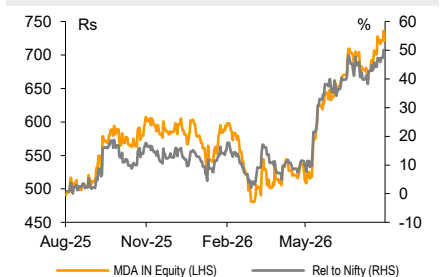
Stock Data	MDA IN
52-week High (Rs)	769
52-week Low (Rs)	469
Shares outstanding (mn)	239.1
Market-cap (Rs bn)	172
Market-cap (USD mn)	1,804
Net-debt, FY27E (Rs mn)	10,127.4
ADTV-3M (mn shares)	0.5
ADTV-3M (Rs mn)	409.1
ADTV-3M (USD mn)	4.3
Free float (%)	35.2
Nifty-50	24,366.0
INR/USD	95.4

Shareholding, Jun-26

Promoters (%)	64.8
FPIs/MFs (%)	9.3/17.9

Price Performance

(%)	1M	3M	12M
Absolute	6.7	41.6	45.4
Rel. to Nifty	5.3	37.7	47.0

1-Year share price trend (Rs)**Chirag Jain**

chirag.jain@emkayglobal.com
+91-22-66242428

Marazbaan Dastur

marazbaan.dastur@emkayglobal.com
+91-22-66121281

Nandan Pradhan

nandan.pradhan@emkayglobal.com
+91-22-66121238

Sanskar Sahuji

sanskar.sahuji@emkayglobal.com
+91 22 66121245

Exhibit 1: 1QFY27 snapshot – Minda is showcasing accelerating revenue trends, with ~33% yoy revenue growth and strong EBITDAM of 11.5%

Quarterly consolidated (Rs mn)	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	yoy (%)	qoq (%)
Revenue	11,924	12,900	12,526	13,210	13,859	15,354	15,603	17,038	18,463	33.2	8.4
	7.9	7.4	8.7	8.7	16.2	19.0	24.6	29.0	33.2		
Raw material	7,472	8,122	7,714	8,157	8,621	9,559	9,802	11,014	11,804	36.9	7.2
% of sales	62.7	63.0	61.6	61.7	62.2	62.3	62.8	64.6	63.9		
Employee cost	1,878	1,927	1,999	2,021	2,268	2,348	2,416	2,304	2,786	22.9	20.9
% yoy	7.1	2.9	8.3	12.7	20.8	21.8	20.8	14.0	22.9		
% of sales	15.7	14.9	16.0	15.3	16.4	15.3	15.5	13.5	15.1		
Other expenses	1,257	1,385	1,377	1,506	1,407	1,667	1,551	1,687	1,757	24.9	4.2
% yoy	14.9	15.6	11.3	14.5	12.0	20.4	12.6	12.0	24.9		
% of sales	10.5	10.7	11.0	11.4	10.2	10.9	9.9	9.9	9.5		
Total expenses	10,606	11,434	11,090	11,684	12,296	13,575	13,768	15,004	16,347	32.9	8.9
Gross profit	4,452	4,778	4,812	5,054	5,238	5,794	5,801	6,025	6,659	27.1	10.5
Gross margin (%)	37.3	37.0	38.4	38.3	37.8	37.7	37.2	35.4	36.1		
EBITDA	1,318	1,466	1,436	1,529	1,563	1,779	1,835	2,034	2,116	35.4	4.1
EBITDAM (%)	11.1	11.4	11.5	11.6	11.3	11.6	11.8	11.9	11.5		
Other income	83.4	116.5	90.9	33.3	32.9	29.5	33.7	56.2	16.2	(50.8)	(71.2)
% yoy	332.1	473.9	359.1	(66.0)	(60.6)	(74.7)	(62.9)	68.8	(50.8)		
Interest	98	111	119	345	328	310	286	295	315	(4.1)	6.5
% yoy	(31)	(26)	(17)	176	236	180	140	(14)	(4)		
Depreciation	459	512	504	568	561	571	577	587	688	22.8	17.2
% yoy	17.7	23.7	20.7	30.2	22.1	11.4	14.6	3.3	22.8		
PBT	844	959	904	649	707	928	1,006	1,208	1,130	59.7	(6.4)
Tax	221	252	260	232	186	253	316	309	486		
Tax rate (%)	26.2	26.2	28.8	35.7	26.2	27.2	31.4	25.6	43.0		
JV share	19	36	4	103	131	171	193	315	179		
Net profit (adjusted)	642	743	648	520	653	846	884	1,213	823	26.0	(32.2)
Net margin (%)	5.4	5.8	5.2	3.9	4.7	5.5	5.7	7.1	4.5		
EOI (income)/expense	-	-	-	-	-	-	41	(27)	(1,240)		
Net profit (reported)	642	743	648	520	653	846	843	1,240	2,063	215.8	66.3

Source: Company, Emkay Research

Exhibit 2: Actuals vs Estimates

(Rs mn)	Actual	Emkay Est	Variance %	Consensus	Variance %
Revenue	18,463	17,241	7.1	17,353	6.4
EBITDA	2,116	1,896	11.6	1,938	9.2
EBITDA margin (%)	11.5	11.0		11.2	
Adj net income	823	920	(10.6)	1,091	(24.6)

Source: Company, Bloomberg, Emkay Research

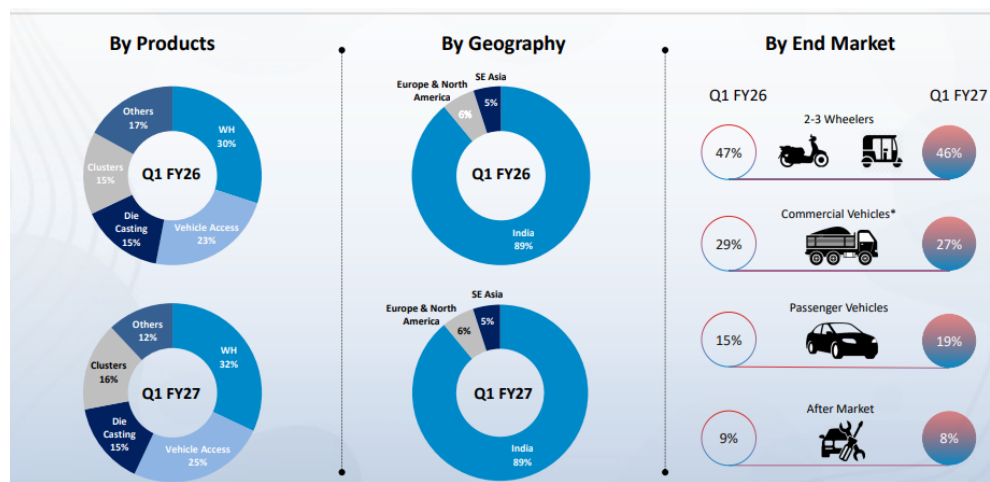
This report is intended for Team White Marquee Solutions (team.emkay@whitemarquesolutions)

Exhibit 3: Segmental revenue-mix trends – Revenue of Minda's WH and Instrument Clusters segment has been growing consistently; vehicle access segment saw a strong growth in 1QFY27

Segment revenue (Rs mn)	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27
Wiring Harness	3,458	4,128	3,507	3,064	4,158	4,606	4,837	5,574	5,908
Vehicle Access/Lockset	2,862	2,967	3,131	3,174	3,188	3,378	3,589	3,454	4,616
Die Casting	1,908	2,322	1,879	1,981	2,079	2,457	2,340	2,402	2,769
Instrument Clusters	1,908	2,193	2,004	1,985	2,079	2,610	2,809	3,018	2,954
Others	1,789	1,290	2,004	3,007	2,356	2,303	2,028	2,591	2,216
Total	11,924	12,900	12,526	13,210	13,859	15,354	15,603	17,038	18,463
Growth yoy (%)									
Wiring Harness	(8.1)	(1.4)	3.4	17.2	20.2	11.6	37.9	81.9	42.1
Vehicle Access/Lockset	6.5	3.4	16.4	8.9	11.4	13.8	14.6	8.8	44.8
Die Casting	18.4	29.4	7.4	(13.4)	9.0	5.8	24.6	21.3	33.2
Instrument Clusters	18.4	14.6	23.0	8.9	9.0	19.0	40.1	52.0	42.1
Others	66.5	7.9	(8.8)	19.8	31.7	78.5	1.2	(13.8)	(6.0)
Total	8.2	11.0	7.9	7.4	8.7	8.7	16.2	29.0	33.2
Revenue mix (%)									
Wiring Harness	29	32	28	23	30	30	31	33	32
Vehicle Access/Lockset	24	23	25	24	23	22	23	20	25
Die Casting	16	18	15	15	15	16	15	14	15
Instrument Clusters	16	17	16	15	15	17	18	18	16
Others	15	10	16	23	17	15	13	15	12

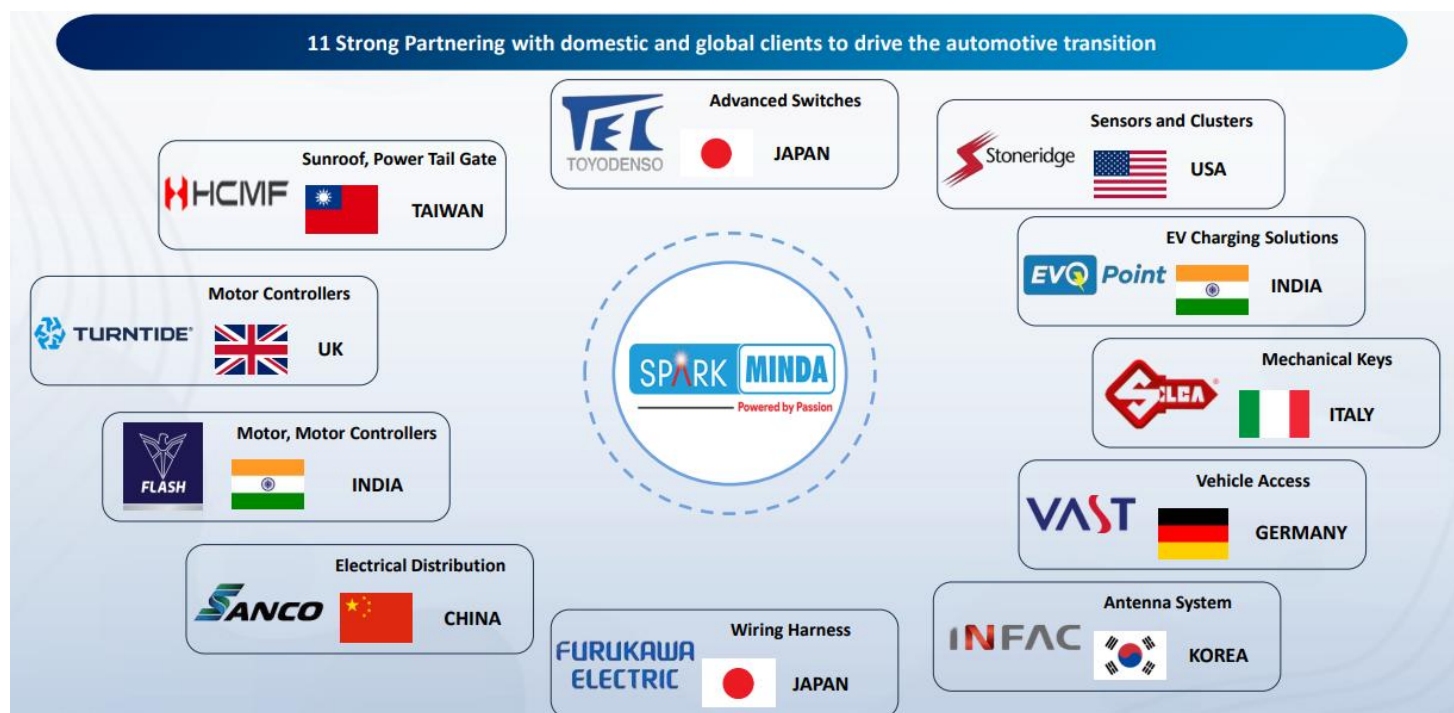
Source: Company, Emkay Research

Exhibit 4: Going ahead, Minda targets achieving a higher revenue mix toward PVs (25% by FY30 vs 19% now) on the back of increasing premiumization trends (sunroofs, advanced cockpits)



Source: Company, Emkay Research

Exhibit 5: Minda has strengthened its global footprint via strategic partnerships with players such as Toyodenso—JV (advanced switches; Japan), HCMF—JV (sunroof, power tailgates; Taiwan), Sanco—TLA (electrical distribution, China), Infac—JV (Antenna), etc



Source: Company, Emkay Research

Exhibit 6: Minda's product portfolio has transformed over the years, with key focus now on increasing premium content per vehicle



Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

Exhibit 7: Minda Corp – Recent project status across divisions post-4QFY26 call

Recent project/product	Structure/Partner	Lifetime Order Value	SOP Timeline	Post-4QFY26 Call
Sunroof and Closure Systems	50:50 JV — HCMF, Taiwan (29 global facilities)	Rs3.5bn (first OEM order); Rs5bn revenue by FY30 (visit note)	1QFY27; aspiration to garner ~10-15% of the market share by FY30/31	Starting mass production in the next 4-5 months. The company will log its first full-year revenue in FY28
Advanced Switches	JV — Toyodenso, Japan	>Rs10bn lifetime orders - 3QFY26 (Rs6.5bn revenue by FY30); 1 order received - (visit note)	Plant ready by 4QFY27; SOP from 1Q/2QFY28	MDA has secured significant orders for switches from leading Japanese OEMs, with operations expected to commence in 4QFY27; mass production by Mar-28, FY28 will be a ramp-up year; first peak year would be FY29
Digital/TFT Instrument Clusters	Organic — Greenfield facility	Total lifetime order of Rs20bn (3QFY26) - A part of this is TFT - An order was secured from a leading OEM (2QFY26)	FY27 onward (ramping-up)	Minda Instrument's second plant, which is under commissioning; expects it to be ready by 1Q of next year
EV Wiring Harness (High Voltage)	Organic + SANCO China tech tie-up	High-voltage EV wiring harness order received from a leading OEM (2QFY26); Rs3bn revenue potential by FY30 (visit note)	Already ramping up (SOP initiated)	MDA has seen a couple of new customer additions as well as increase in content from high-voltage wiring harnesses and connectors; average ~20% increase in kit value is seen across products and segments
EV Traction Motors and MCU (Flash Electronics)	MDA acquired 49% stake; the balance held by Sanjeev Vasdev (MD, Flash Electronics)	Ferrite and magnet-less motors developed; e-2W kit value can increase from Rs12-15k to Rs30-35k; E-PVs kit value at ~Rs50-70k (3QFY26)	NA	MDA has already secured some orders, particularly in the die casting space, similar to EV traction motors earlier. Hence, it is under development, and mass production should start in the next 2 quarters
EV Motors and MCU (Spark Minda Green with Turntide)	JV - Spark Minda Green Mobility- 100% WoS of Minda Corp (49% JV share) - Turntide Tech (51%)	Turntide will contribute its proprietary tech and engineering expertise, while MDA will leverage its manufacturing infra and OEM relationships	Plans to begin local manufacturing by 4QFY27	MDA has already secured businesses; the running businesses are already being transferred in the next 3-4 months. Hence, the SOP is expected this year itself
Die Casting — Greenfield	Organic	Part of the ~Rs15-20bn 5Y capex plan until FY30	FY27 onward (no specific timeline mentioned)	One plant is operational in Noida and has started production. Its 5 th plant in Pune is under commissioning and will commence production by ~18 months
Smart Cockpit/Connected Systems	TLA with Qualcomm	Platform wins in FY26-28	FY27 onward (no specific timeline mentioned)	Won multiple orders over the past 1-2Y on account of the TFT clusters ranging from 3-inch, 4-inch and even up to 15-inch
ADAS (Component entry)	Organic/partnerships	Long-term; 2W collision avoidance in testing; currently entering from the component side vs not system side	NA	No comment

Source: Company, Emkay Research

Exhibit 8: We build in ~18%/19%/25% revenue/EBITDA/EPS CAGR over FY26-29E

Rs mn	FY23	FY24	FY25	FY26E	FY27E	FY28E	FY29E
Revenues	43,001	46,511	50,560	61,853	76,532	88,300	102,221
Growth yoy (%)	44.5	8.2	8.7	22.3	23.7	15.4	15.8
EBITDA	4,615	5,144	5,746	7,211	8,954	10,508	12,166
Growth yoy (%)	56.1	11.5	11.7	25.5	24.2	17.3	15.8
EBITDA margin (%)	10.7	11.1	11.4	11.7	11.7	11.9	11.9
EBIT	3,234	3,486	3,703	4,916	6,179	7,399	8,590
EBIT margin (%)	7.5	7.5	7.3	7.9	8.1	8.3	8.5
Share of profits from associates/JVs	-99	20	162	811	774	1,035	1,331
PAT	2,845	2,272	2,552	3,596	4,695	5,968	7,200
PAT margin (%)	6.6	4.9	5.0	5.8	6.1	6.3	6.5
EPS (Rs.)	11.9	9.5	10.7	15.0	19.0	24.2	29.2
Capex	3,178	2,754	5,270	3,646	4,539	4,500	4,000
% of sales	7.4	5.9	10.4	5.9	5.9	5.1	3.9
Net debt	5,512	3,432	15,129	13,244	10,127	8,257	4,468
Net D/E(x)	0.3	0.2	0.7	0.5	0.3	0.2	0.1
FCF	1,126	(86)	1,426	1,950	1,356	3,314	6,248
FCF yield (% of sales)	0.7	(0.0)	0.8	1.1	0.8	2.3	6.1
ROCE (%)	16.4	18.4	18.0	21.0	23.1	25.2	27.5
ROE (%)	19.5	12.7	12.2	14.8	15.6	16.3	16.8
ROIC (%)	20.4	13.9	12.5	15.3	18.0	19.3	20.7
P/E (x)	60.5	75.7	67.5	47.9	37.8	29.8	24.7
EV/EBITDA (x)	38.5	33.6	32.6	25.7	21.0	17.7	15.0

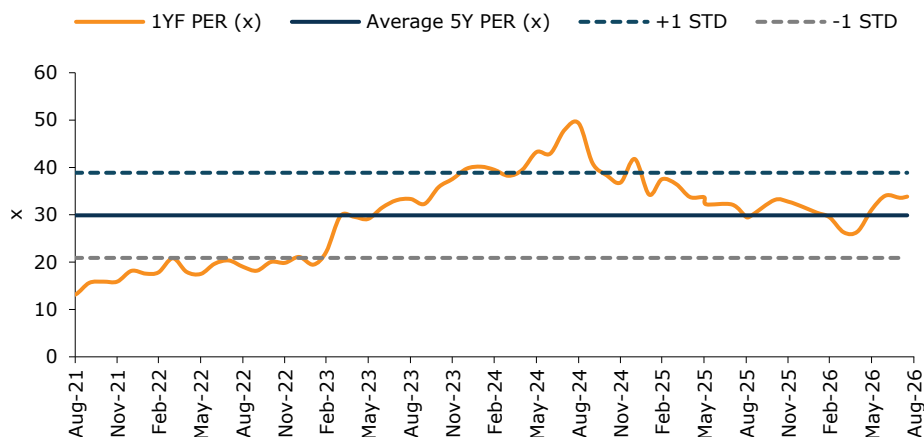
Source: Company, Emkay Research

Exhibit 9: We introduce FY29E; we increase FY27E/FY28E EPS broadly due to higher-than-expected growth in 1Q and similar growth trajectory ahead

Minda Corporation	FY26		FY27E				FY28E				FY29E	
(Rs mn)	Actuals	% yoy	Earlier	Revised	% Change	% yoy	Earlier	Revised	% Change	% yoy	Introduced	% yoy
Net revenue	61,853	22.3	75,592	76,532	1.2	23.7	87,232	88,300	1.2	15.4	102,221	15.8
- Wiring Harness	19,175	35.4	21,859	22,434	2.6	17.0	24,919	25,575	2.6	14.0	29,156	14.0
- Vehicle Access	13,608	12.1	15,105	15,377	1.8	13.0	16,917	17,222	1.8	12.0	19,289	12.0
- Die Casting	9,278	14.7	10,391	10,484	0.9	13.0	11,950	12,057	0.9	15.0	13,914	15.4
- Instrument Clusters	10,515	30.0	11,882	11,882	-	13.0	13,664	13,664	-	15.0	15,714	15.0
- Others	9,278	14.7	10,855	10,855	-	17.0	12,701	12,701	-	17.0	14,860	17.0
- Minda Vast (Merged)			5,500	5,500	-	na	6,325	6,325	-	15.0	7,274	15.0
- Switches							756	756	-	-	2,016	166.7
EBITDA	7,211	25.5	8,542	8,954	4.8	24	10,199	10,508	3.0	17.3	12,166	15.8
EBITDA margin (%)	11.7	29 bps	11.3	11.7	40 bps	4 bps	11.7	11.9	21 bps	20 bps	11.9	0 bps
Flash JV share (49%)	671	58.3	768	802	4.4	19.5	990	1,011	2.2	26.1	1,221	20.7
HCMF JV share (50%)	(14)	-	(30)	(30)	0.9	119.7	1	3	431.1	(109.5)	73	2,422.6
Adj PAT	3,596	41.0	4,485	4,695	4.7	31	5,810	5,968	2.7	27.1	7,200	20.6
PAT margin (%)	5.8		5.9	6.1		32 bps	6.7	6.8		63 bps	7.0	28 bps
EPS (Rs)	15.0	41.0	18.2	19.0	4.7	26	23.5	24.2	2.7	27.1	29.2	20.6

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

Exhibit 10: Minda currently trades slightly above its 5Y LTA on 1YF PER basis

Source: Bloomberg, Emkay Research

Exhibit 11: Valuation metrics of Emkay auto ancillaries universe

Company Name	Price	Reco	Target price (Rs)	% Upside / (Downside)	FY26-28E revenue CAGR (%)	FY26-28E EPS CAGR (%)	PER (x)			P/B(x)			EV/EBITDA (x)			ROE (%)		
	(Rs)						FY26	FY27E	FY28E	FY26	FY27E	FY28E	FY26	FY27E	FY28E	FY26	FY27E	FY28E
Ancillaries																		
JK Tyre	384	Buy	600	56.2	12%	14%	12.0	15.7	9.2	1.8	1.7	1.5	7.7	8.9	6.4	16.7	11.2	17.0
Apollo Tyres	444	Buy	575	29.5	11%	-3%	11.7	16.0	12.4	1.7	1.5	1.4	7.5	7.5	6.0	15.3	10.1	11.9
CEAT	3,690	Buy	4,500	22.0	15%	19%	19.4	21.1	13.7	3.0	2.7	2.3	8.6	8.1	6.2	16.3	13.3	18.0
Pricol	792	Buy	800	1.0	18%	23%	38.5	33.1	25.6	7.7	6.4	5.3	18.6	15.6	12.4	22.1	21.1	22.6
Craftsman Automation	10,212	Buy	11,900	16.5	18%	45%	61.4	40.5	29.3	7.5	4.5	3.9	22.2	16.9	14.0	13.0	14.4	14.4
Bharat Forge	2,075	Buy	2,400	15.7	21%	36%	80.4	60.0	43.6	10.4	9.2	8.0	35.8	27.0	21.7	13.1	16.3	19.6
Minda Corporation	720	Buy	850	18.1	19%	27%	47.9	37.8	29.8	6.5	5.2	4.5	25.7	21.0	17.7	14.8	15.6	16.3
Motherson Sumi Wiring India	40	Buy	50	23.9	19%	33%	44.8	33.6	25.2	12.2	10.9	9.9	25.0	19.3	15.6	32.4	36.2	41.3
Sandhar Technologies	640	Buy	950	48.5	14%	35%	25.1	17.6	13.8	2.9	2.5	2.2	10.6	8.8	7.3	12.4	15.3	17.1
Samvardhana Motherson International	168	Buy	180	7.0	15%	38%	44.8	30.7	23.5	4.4	3.9	3.4	14.5	12.3	9.6	10.5	13.4	15.4
Shriram Pistons & Rings	4,492	Buy	4,850	8.0	27%	21%	34.0	27.6	23.4	6.8	5.6	4.6	22.9	17.0	14.1	22.0	22.2	21.4
Suprajit Engineering	527	Buy	625	18.6	14%	31%	38.0	25.9	22.0	5.0	4.4	3.8	19.7	13.5	11.7	14.0	18.1	18.6
SJS Enterprises	2,533	Buy	2,800	10.6	20%	27%	47.5	36.1	29.3	9.3	7.3	5.9	28.1	22.7	19.2	22.1	22.8	22.4
Uno Minda	1,240	Reduce	1,100	-11.3	20%	31%	58.5	52.8	41.2	10.4	8.9	7.6	32.4	22.8	22.4	19.5	18.1	20.4

Source: Emkay Research

Minda Corporation: Consolidated Financials and Valuations

Profit & Loss					
Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Revenue	50,560	61,853	76,532	88,300	102,221
Revenue growth (%)	8.7	22.3	23.7	15.4	15.8
EBITDA	5,746	7,211	8,954	10,508	12,166
EBITDA growth (%)	11.7	25.5	24.2	17.3	15.8
Depreciation & Amortization	2,043	2,295	2,775	3,108	3,576
EBIT	3,703	4,916	6,179	7,399	8,590
EBIT growth (%)	6.2	32.8	25.7	19.7	16.1
Other operating income	-	-	-	-	-
Other income	324	152	163	196	222
Financial expense	672	1,219	1,101	1,001	966
PBT	3,354	3,849	5,242	6,595	7,846
Extraordinary items	0	0	0	0	0
Taxes	965	1,063	1,321	1,662	1,977
Minority interest	0	0	0	0	-
Income from JV/Associates	162	811	774	1,035	1,331
Reported PAT	2,552	3,596	4,695	5,968	7,200
PAT growth (%)	12.3	41.0	30.5	27.1	20.6
Adjusted PAT	2,552	3,596	4,695	5,968	7,200
Diluted EPS (Rs)	10.7	15.0	19.0	24.2	29.2
Diluted EPS growth (%)	12.3	41.0	26.5	27.1	20.6
DPS (Rs)	1.4	1.4	1.6	1.8	2.0
Dividend payout (%)	13.1	9.3	8.4	7.4	6.9
EBITDA margin (%)	11.4	11.7	11.7	11.9	11.9
EBIT margin (%)	7.3	7.9	8.1	8.4	8.4
Effective tax rate (%)	28.8	27.6	25.2	25.2	25.2
NOPLAT (pre-IndAS)	2,638	3,558	4,622	5,535	6,425
Shares outstanding (mn)	239	239	247	247	247

Source: Company, Emkay Research

Balance Sheet					
Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Share capital	478	478	494	494	494
Reserves & Surplus	21,544	25,957	33,397	38,921	45,627
Net worth	22,022	26,435	33,890	39,414	46,121
Minority interests	0	150	150	150	150
Non-current liab. & prov.	25	(17)	(17)	(17)	(17)
Total debt	16,095	14,715	13,649	12,812	12,722
Total liabilities & equity	38,187	41,328	47,727	52,424	59,050
Net tangible fixed assets	9,629	10,187	12,677	13,752	-
Net intangible assets	675	675	675	675	-
Net ROU assets	3,841	4,225	4,521	4,837	-
Capital WIP	852	1,576	554	554	492
Goodwill	930	930	930	930	930
Investments [JV/Associates]	14,756	15,584	16,584	17,584	0
Cash & equivalents	966	1,471	3,521	4,555	26,838
Current assets (ex-cash)	16,080	18,963	23,464	27,071	31,339
Current Liab. & Prov.	10,550	13,521	16,730	19,302	22,346
NWC (ex-cash)	5,530	5,442	6,733	7,769	8,993
Total assets	38,187	41,328	47,728	52,424	59,050
Net debt	15,129	13,244	10,127	8,257	(14,116)
Capital employed	38,187	41,328	47,727	52,424	59,050
Invested capital	22,419	24,078	27,416	30,070	29,673
BVPS (Rs)	92.1	110.6	137.3	159.7	186.9
Net Debt/Equity (x)	0.7	0.5	0.3	0.2	(0.3)
Net Debt/EBITDA (x)	2.6	1.8	1.1	0.8	(1.2)
Interest coverage (x)	6.0	4.2	5.8	7.6	9.1
RoCE (%)	12.7	12.8	14.3	15.2	15.8

Source: Company, Emkay Research

Cash flows					
Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
PBT (ex-other income)	3,518	4,646	6,015	7,630	9,177
Others (non-cash items)	(399)	(772)	0	0	0
Taxes paid	(941)	(1,200)	(1,321)	(1,662)	(1,977)
Change in NWC	549	568	(1,575)	(1,262)	(1,493)
Operating cash flow	5,443	6,756	6,996	8,815	10,248
Capital expenditure	(3,421)	(3,646)	(4,539)	(4,500)	(4,000)
Acquisition of business	-	-	-	-	-
Interest & dividend income	76	58	0	0	0
Investing cash flow	(14,087)	(3,831)	(5,539)	(5,500)	(5,000)
Equity raised/(repaid)	0	1,046	3,155	0	0
Debt raised/(repaid)	9,965	(1,366)	(1,066)	(836)	(91)
Payment of lease liabilities	(330)	(353)	(395)	(444)	(494)
Interest paid	-	-	-	-	-
Dividend paid (incl tax)	-	-	-	-	-
Others	(1,750)	(1,021)	(1,101)	(1,001)	(966)
Financing cash flow	7,885	(1,694)	594	(2,281)	(1,550)
Net chg in Cash	(758)	1,231	2,051	1,034	3,698
OCF	5,443	6,756	6,996	8,815	10,248
Adj. OCF (w/o NWC chg.)	4,894	6,188	8,570	10,077	11,742
FCFF	2,023	3,110	2,457	4,315	6,248
FCFE	1,426	1,950	1,356	3,314	5,283
OCF/EBITDA (%)	94.7	93.7	78.1	83.9	84.2
FCFE/PAT (%)	55.9	54.2	28.9	55.5	73.4
FCFF/NOPLAT (%)	76.7	87.4	53.2	78.0	97.2

Source: Company, Emkay Research

Valuations and key Ratios					
Y/E March	FY25	FY26	FY27E	FY28E	FY29E
P/E (x)	67.5	47.9	37.8	29.8	24.7
P/CE(x)	37.5	29.2	23.8	19.6	16.5
P/B (x)	7.8	6.5	5.2	4.5	3.9
EV/Sales (x)	3.7	3.0	2.5	2.1	1.6
EV/EBITDA (x)	32.6	25.7	21.0	17.7	13.4
EV/EBIT(x)	50.6	37.7	30.4	25.1	19.0
EV/IC (x)	8.4	7.7	6.8	6.2	5.5
FCFF yield (%)	1.1	1.7	1.3	2.3	3.8
FCFE yield (%)	0.8	1.1	0.8	1.9	3.1
Dividend yield (%)	0.2	0.2	0.2	0.3	0.3
DuPont-RoE split					
Net profit margin (%)	5.0	5.8	6.1	6.8	7.0
Total asset turnover (x)	1.8	1.7	1.9	1.9	1.9
Assets/Equity (x)	1.4	1.5	1.3	1.2	1.2
RoE (%)	12.2	14.8	15.6	16.3	16.8
DuPont-RoIC					
NOPLAT margin (%)	5.2	5.8	6.0	6.3	6.3
IC turnover (x)	2.4	2.7	3.0	3.1	3.4
RoIC (%)	12.5	15.3	18.0	19.3	21.5
Operating metrics					
Core NWC days	39.9	32.1	32.1	32.1	32.1
Total NWC days	39.9	32.1	32.1	32.1	32.1
Fixed asset turnover	2.3	2.4	2.5	2.5	2.6
Opex-to-revenue (%)	26.4	25.3	24.9	25.0	25.0

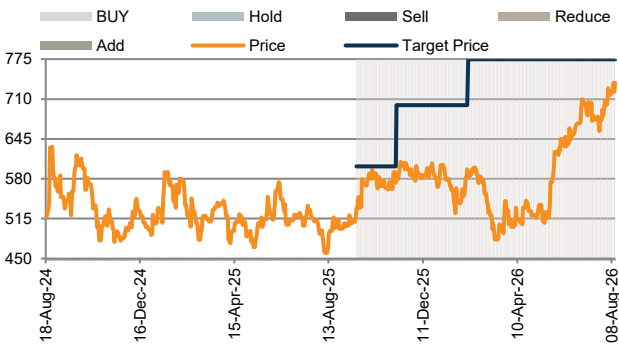
Source: Company, Emkay Research

RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (Rs)	TP (Rs)	Rating	Analyst
24-May-26	575	775	Buy	Chirag Jain
16-Apr-26	506	775	Buy	Chirag Jain
09-Mar-26	498	775	Buy	Chirag Jain
06-Feb-26	584	775	Buy	Chirag Jain
07-Nov-25	579	700	Buy	Chirag Jain
24-Sep-25	579	600	Buy	Chirag Jain
17-Sep-25	532	600	Buy	Chirag Jain

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions.com)

GENERAL DISCLOSURE/DISCLAIMER BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Emkay Global Financial Services Limited (CIN-L67120MH1995PLC084899) and its affiliates are a full-service, brokerage, investment banking, investment management and financing group. Emkay Global Financial Services Limited (EGFSL) along with its affiliates are participants in virtually all securities trading markets in India. EGFSL was established in 1995 and is one of India's leading brokerage and distribution house. EGFSL is a corporate trading member of BSE Limited (BSE), National Stock Exchange of India Limited (NSE), MCX Stock Exchange Limited (MCX-SX), Multi Commodity Exchange of India Ltd (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) (hereinafter referred to be as "Stock Exchange(s)"). EGFSL along with its [affiliates] offers the most comprehensive avenues for investments and is engaged in the businesses including stock broking (Institutional and retail), merchant banking, commodity broking, depository participant, portfolio management and services rendered in connection with distribution of primary market issues and financial products like mutual funds, fixed deposits. Details of associates are available on our website i.e. www.emkayglobal.com.

EGFSL is registered as Research Analyst with the Securities and Exchange Board of India ("SEBI") bearing registration Number INH000000354 as per SEBI (Research Analysts) Regulations, 2014. EGFSL hereby declares that it has not defaulted with any Stock Exchange nor its activities were suspended by any Stock Exchange with whom it is registered in last five years. However, SEBI and Stock Exchanges had conducted their routine inspection and based on their observations have issued advice letters or levied minor penalty on EGFSL for certain operational deviations in ordinary/routine course of business. EGFSL has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has its certificate of registration been cancelled by SEBI at any point of time.

EGFSL offers research services to its existing clients as well as prospects. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the clients simultaneously, not all clients may receive this report at the same time. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient.

EGFSL and/or its affiliates may seek investment banking or other business from the company or companies that are the subject of this material. EGFSL may have issued or may issue other reports (on technical or fundamental analysis basis) of the same subject company that are inconsistent with and reach different conclusion from the information, recommendations or information presented in this report or are contrary to those contained in this report. Users of this report may visit www.emkayglobal.com to view all Research Reports of EGFSL. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the research published by any other analyst or by associate entities of EGFSL; our proprietary trading, investment businesses or other associate entities may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest including but not limited to those stated herein. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein. All material presented in this report, unless specifically indicated otherwise, is under copyright to Emkay. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior express written permission of EGFSL. All trademarks, service marks and logos used in this report are trademarks or registered trademarks of EGFSL or its affiliates. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Indian Securities Market. In so far as this report includes current or historic information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

This report has not been reviewed or authorized by any regulatory authority. There is no planned schedule or frequency for updating research report relating to any issuer/subject company.

Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets.

Disclaimer for U.S. persons only: Research report is a product of Emkay Global Financial Services Ltd., under Marco Polo Securities 15a6 chaperone service, which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of Financial Institutions Regulatory Authority (FINRA) or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors. Emkay Global Financial Services Ltd. has entered into a chaperoning agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo"). Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

This report is intended for Team White Marque Solutions (team.emkay@whitemarquessolutions.com)

RESTRICTIONS ON DISTRIBUTION

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. Except otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions. Specifically, this document does not constitute an offer to or solicitation to any U.S. person for the purchase or sale of any financial instrument or as an official confirmation of any transaction to any U.S. person. Unless otherwise stated, this message should not be construed as official confirmation of any transaction. No part of this document may be distributed in Canada or used by private customers in United Kingdom.

ANALYST CERTIFICATION BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL)

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible of the content of this research report, in part or in whole, certifies that he or his associated persons¹ may have served as an officer, director or employee of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant). The research analyst(s) primarily responsible for the content of this research report or his associate may have Financial Interests² in relation to an issuer or a new listing applicant that the analyst reviews. EGFSL has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the EGFSL and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of EGFSL compensation to any specific investment banking function of the EGFSL.

¹ An associated person is defined as (i) who reports directly or indirectly to such a research analyst in connection with the preparation of the reports; or (ii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

² Financial Interest is defined as interest that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at the arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.

COMPANY-SPECIFIC / REGULATORY DISCLOSURES BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report:-

- EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her associate/relative's may have Financial Interest/proprietary positions in the securities recommended in this report as of August 16, 2026
- EGFSL, and/or Research Analyst does not market make in equity securities of the issuer(s) or company(ies) mentioned in this Report

Disclosure of previous investment recommendation produced:

- EGFSL may have published other investment recommendations in respect of the same securities / instruments recommended in this research report during the preceding 12 months. Please contact the primary analyst listed in the first page of this report to view previous investment recommendations published by EGFSL in the preceding 12 months.
- EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's may have material conflict of interest in the securities recommended in this report as of August 16, 2026
- EGFSL, its affiliates and Research Analyst or his/her associate/relative's may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the August 16, 2026
- EGFSL or its associates may have managed or co-managed public offering of securities for the subject company in the past twelve months.
- EGFSL, its affiliates and Research Analyst or his/her associate may have received compensation in whatever form including compensation for investment banking or merchant banking or brokerage services or for products or services other than investment banking or merchant banking or brokerage services from securities recommended in this report (subject company) in the past 12 months.
- EGFSL, its affiliates and/or Research Analyst or his/her associate may have received any compensation or other benefits from the subject company or third party in connection with this research report.

Emkay Rating Distribution

Ratings	Expected Return within the next 12-18 months.
BUY	>15% upside
ADD	5-15% upside
REDUCE	5% upside to 15% downside
SELL	>15% downside

Emkay Global Financial Services Ltd.

CIN - L67120MH1995PLC084899

7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India

Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com

This report is intended for Team White Marque Solutions (team.emkay@whitemarquessolutions)

OTHER DISCLAIMERS AND DISCLOSURES:**Other disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) :-**

EGFSL or its associates may have financial interest in the subject company.

Research Analyst or his/her associate/relative's may have financial interest in the subject company.

EGFSL or its associates and Research Analyst or his/her associate/ relative's may have material conflict of interest in the subject company. The research Analyst or research entity (EGFSL) have not been engaged in market making activity for the subject company.

EGFSL or its associates may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of public appearance or publication of Research Report.

Research Analyst or his/her associate/relatives may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of public appearance or publication of Research Report.

Research Analyst may have served as an officer, director or employee of the subject company.

EGFSL or its affiliates may have received any compensation including for investment banking or merchant banking or brokerage services from the subject company in the past 12 months. . Emkay may have issued or may issue other reports that are inconsistent with and reach different conclusion from the information, recommendations or information presented in this report or are contrary to those contained in this report. Emkay Investors may visit www.emkayglobal.com to view all Research Reports. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the research published by any other analyst or by associate entities of Emkay; our proprietary trading, investment businesses or other associate entities may make investment decisions that are inconsistent with the recommendations expressed herein. EGFSL or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months. EGFSL or its associates may have received any compensation or other benefits from the Subject Company or third party in connection with the research report. EGFSL or its associates may have received compensation from the subject company in the past twelve months. Subject Company may have been client of EGFSL or its affiliates during twelve months preceding the date of distribution of the research report and EGFSL or its affiliates may have co-managed public offering of securities for the subject company in the past twelve months.

This report is intended for Team White Marquee Solutions (team.emkay@whitemarquesolutions)